**GIULIANA ZILIOTTO**

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**EDUCATION**

**University of Denver, Daniels College of Business**, Denver, COJune 2025

*Bachelor of Science Business Administration, Business Information & Analytics*

* Minor: Italian; Major GPA: 3.92
* Relevant Courses: Intro to Financial Reporting, Accounting for Decision Making

***Istituto Lorenzo de' Medici****, Florence, IT*September - December 2023

*Study Abroad*

**ACCOUNTING PROJECTS**

**Financial Analysis and Strategy Optimization- Accounting II** Spring 2024

* Converted a traditional income statement to a contribution format, conducted a detailed analysis of the sales mix, and calculated break-even points to enhance financial clarity for the client
* Collaborated on creating comprehensive recommendations to optimize the client’s cost structure and sales strategy, resulting in improved financial projections

**10K Analysis- Accounting I** Winter 2024

* Performed financial analysis of Target’s 10-K report, evaluated financial statements and key ratios to assess company health
* Compiled a detailed report utilizing quantitative and qualitative data to communicate findings, demonstrating analytical skills and investment insight

**EXPERIENCE**

**University of Denver Housing & Residential Education**, Denver, CONovember 2022 - Present

*Desk Assistant*

* Leveraged exceptional customer service by assisting residents in swiftly obtaining lock-out keys, packages, and essential resources
* Proactively identified and promptly communicated concerns to ensure timely resolutions and a well-informed management team

**Shoreline Beach Café**, Santa Barbara, CAJune 2022 - September 2022

*Hostess*

* Demonstrated excellent customer service skills to create a welcoming atmosphere for clientele
* Utilized creative problem-solving and collaborated with servers to maintain an orderly workflow

**LEADERSHIP & INVOLVEMENT**

**University of Denver Programming Board**, Denver, CO June 2023 - Present

*Co-Chair of Explorations & Mainstage*

* Manage $25k budget to create novel, inclusive campus events that encourage student body exploration
* Reconcile and manage purchasing, organize receipts of event-related expenditures

*Finance Liaison for Mainstage Committee*September 2022 - June 2023

* Analyzed annual expenses to identify spending patterns and provide insights into budget spread, financial efficiencies, and areas for improvement

**SKILLS**

**Languages:** Italian (B2 Level)

**Computer:** Microsoft Office, SQL, Python, R, Tableau, Optimization Modeling